

The Baker Team

Amye and Bizz work well together, as each has specific skills and talents that complement the other. As Amye explains, "I have my clients and he has his clients," but they collaborate as a team throughout the process of helping those clients buy and sell their homes.

Amye is the detail person, who takes care of the files that go to closing for the clients. Her mortgage background helps ensure that all the appropriate paperwork is in order for a smooth closing.

Bizz, who says he's "been good with math since kindergarten," is the data person. He knows all the numbers, including how much a house sold for years ago and how the market has changed. He can quote statistics and provide the data that can help buyers and sellers make their important real estate decisions, particularly when investment property is involved.

The team will go to listing appointments together but find that the seller will typically gravitate toward one or the other based on their unique personality. For example, if someone is more detail oriented, they may prefer to work with Amye but those who are not may prefer to work with Bizz. Both say that works well, for everyone involved.

Both also agree that "it takes a strong marriage to work with your spouse." Amye adds that "you'll laugh a lot, and you'll cry a lot." They have worked together for eight years, noting that "there have been some interesting days, but they've been worth it."